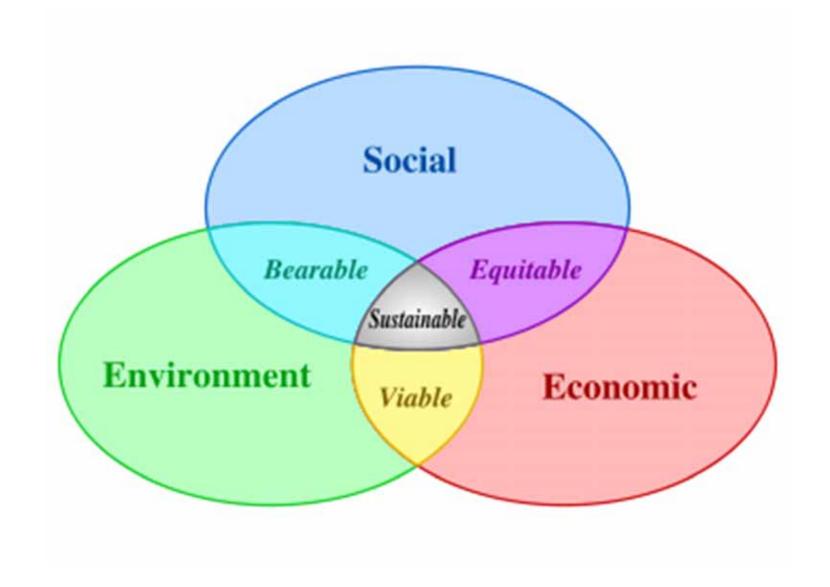
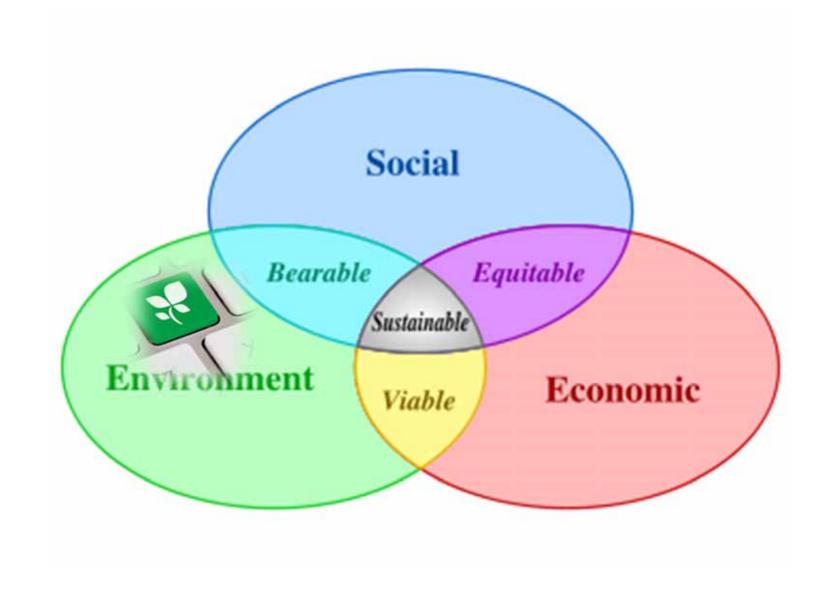


# Logiciel Libre et développement durable

Franco Gasperoni









# **Green IT – Green Computing**

Design, manufacture, use, dispose computers with min environmental impact

Use IT to empower other enterprise-wide environmental initiatives

Use IT to promote the green agenda and green initiatives



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#### Green IT: Helping to Create a Sustainable Planet

Guest Editor's Introduction • San Murugesan • May 2011



As the world's climate heats up and more people become concerned about the environment, a new spotlight appears on information technology. IT affects our environment in many ways, but most people - including many IT professionals - don't realize this. Each stage of a computer's life, from production and use to disposal, presents environmental challenges. As businesses and governments try to balance growth with environmental risks, we're called upon to make IT systems and their use greener and, more importantly, to apply IT in innovative ways to address environmental problems.

Green IT, also known as green computing, is an umbrella term referring to environmentally sound information technologies and systems, applications, and practices. It encompasses three complementary IT-enabled approaches to improving environmental sustainability:

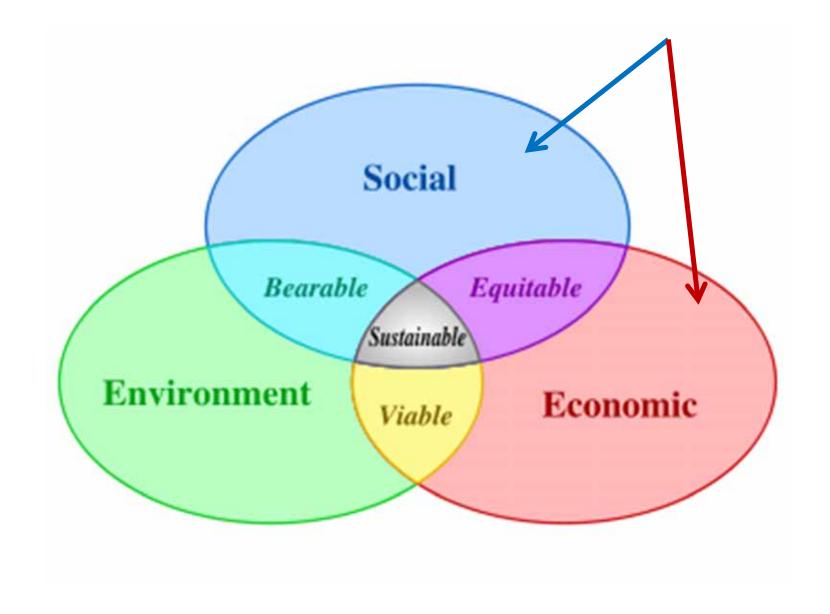
- . the efficient and effective design, manufacture, use, and disposal of computer hardware, software, and communication systems with no or minimal impact on the environment;
- . the use of IT and information systems to empower to support, assist, and leverage other enterprise-wide environmental initiatives; and
- · the harnessing of IT to help create awareness among stakeholders and promote the green agenda and green initiatives.

#### Green IT 10 and 20

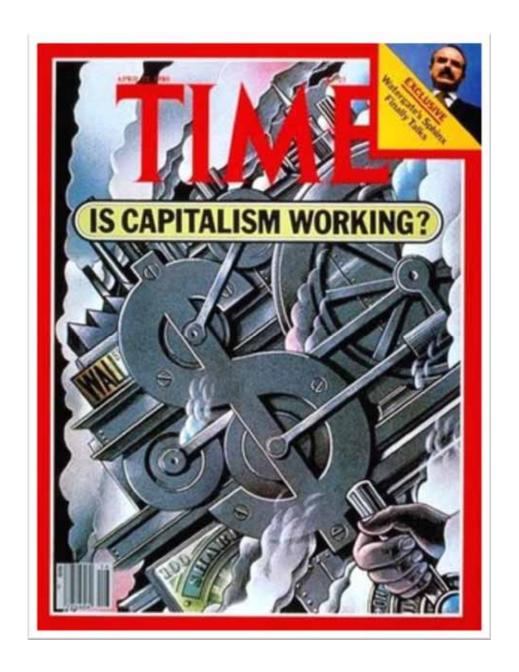
The first wave of green IT - the Greening of IT, or Green IT 1.0 - was internally focused on reengineering IT products and processes to improve their energy efficiency, maximize their use, and meet compliance requirements. However, the vast majority of greenhouse gas (GHG) emissions that deteriorate our environment come from non-IT sources; IT contributes only about two to three percent of global GHG emissions. So, to create significant energy savings and improve overall environmental sustainability, we need to focus our attention and efforts on other areas.

Greening by IT, also known as Green IT 2.0, is externally focused and empowers a range of other green initiatives aimed at reducing environmental degradation and reducing GHG emissions. This second wave is about IT-based sustainability innovations. For instance, in addition

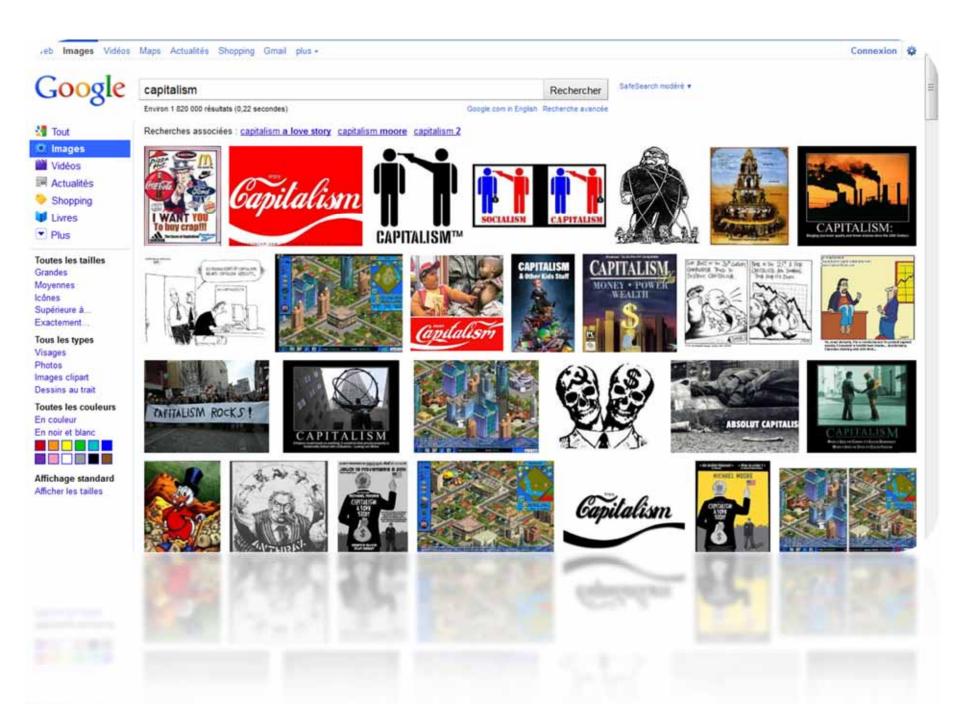














HBR AT LARGE 2001

# The Earnings Game

# Everyone Plays, Nobody Wins

TAST FALL, S.R. ONE, THE IN-HOUSE L venture capital unit of what was then known as SmithKline Beecham, was showing some very impressive paper gains on its biotechnology holdings. Figuring-rightly, as it turned out-that prices for biotech assets were at or near a cyclical peak, S.R. One president Brenda Gavin planned to sell the holdings and realize a tidy windfall for SmithKline, or rather, for its shareholders. Those plans, however, lasted only until Gavin's corporate masters heard often steer clear of transactions that

There's a tyrant terrorizing nearly every public company in the United States - it's called the quarterly earnings report. It dominates and distorts the decisions of executives, analysts, investors, and auditors. Yet it says almost nothing about a business's health. How did a single number come to loom so large?

#### by Harris Collingwood

about them. At that point, says Gavin, would bump those earnings up or down. "The message came down from head- Why? In this case, the bean counters at quarters: 'Not another dollar of profit." SmithKline headquarters had at least It may seem unusual for a company two compelling reasons to deliver the to turn down a surefire chance to make earnings per share analysts expected, more money, but in fact, it's common in and not a penny more or less. First, makcorporate America. Companies that are ing the number would signal to the inon track to "make their number" - that vesting community that SmithKline's is, to report the quarterly earnings ex- basic operations were proceeding with pected of them by securities analysts - no major deviations from strategy or

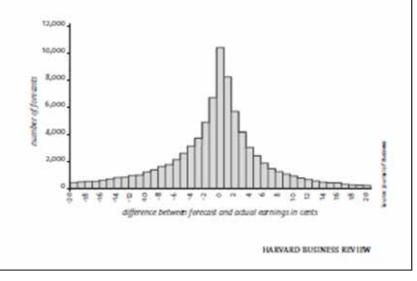
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#### **Great Expectations**

#### The Statistical Evidence for Earnings Management

To test the frequency of earnings management, Harvard professor Richard Zeckhauser and his coauthors, François Degeorge and Jayendu Patel, compiled more than too,ooo quarterly earnings reports from 1974 to 1996 and compared them with analysts' expected earnings. They found that a preponderance of reported earnings per share exactly matched analysts' expectations (that is, reported earnings minus forecast earnings equaled zero) or exceeded them by one cent. The disproportionate number of earnings that exactly matched forecasts strongly suggests earnings management at work. Further evidence comes from the relative scarcity of earnings that miss forecasts by a penny (that is, reported earnings minus forecast earnings equaled –1). The disparity between the number of earnings reports that missed estimates by a penny and the number of reports that exceeded them by a penny suggests that companies that risked falling short of fore casts "borrowed" earnings from future quarters.









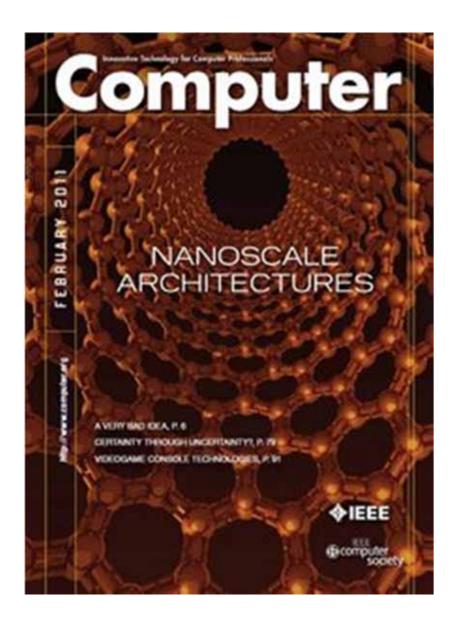
## 2006



- Do not manage earnings or provide earnings guidance
- Make strategic decisions that maximize expected value, even at the expense of lowering near-term earnings
- Reward middle managers and frontline employees for delivering superior
   performance on the key value drivers that they influence directly
- Require senior executives to bear the risks of ownership just as shareholders do



## Fév 2011





### Fév 2011



argerations of another. AN UNSALVAGEABLE INTERVIEW

The core of my had idea was the notion that I would have the sponsor of the 1991 legislation provide a comment for this column, it's not that I know the sponsor, a former US senator from Tennessee, but I know someone who knows someone who knows the sponsor's chief aids. That's frow things work in Washington, You never really move out of your own sphere, but you have a chain of links

the lifeau of one group of people to the

engaged believ, he was certainly Published by the EST (propuler Section

nology could create an information

The other and of the line was quiet

as I explained my idea. This wasn't a

good sign. I may have heard clicking.

veys that suggested more tracered to

versation at hand, but I may have

misread things, I passed and added

a comment about a well-circulated.

quote concerning the senator's role

before the words were out of try

mouth, I realized that I had made a

mintake, if the chief of staff was not

in creating the traverses.

an e-mail message than in the con-

WITH \$162/T1/S26/W (CONT.) (EEE

1 tried to get the conveniation back. to the place I wanted it to be, but I could see that the damage was done. If wash't going to salvage this interview. I made one last effort to connect the computer actions of networking to the policy that had led to the Internet.

ORGANIZATIONAL LAYERS

Of pourse, I know that was true, but I had hoped that there might be an exception in this case. When slewing policy decisions, we have a tendency to project our thoughts and activities into the work of the policy makers. In fact, policy is made in layers, with each layer concerned with a certain set of problems that are only loosely connected to those in the layers above and below

I had even seen the layering in an organization for which I worked. About five or six years ago, several of

IL OUT allowed

urce for our

actually knew board listened to surprised stience. board represented ad invested in us and oncerned about getthat investment.

and instructed us to sition in the market ing we could to maineam of income, How of little concern to they assumed that the business plan v that was fundaever, we could do or peers that the wasn't conal problems

or eight

or various layers have such ficult time talking with one another.

One reason that those of us in technology sometimes have trouble with the vertical division of labor Is that we confuse it with the layering process of system development, which also helped produce the modern Internet

The vertical division of labor separates operations from coordination. coordination from planning, and planning from organization.

"Layering," wrote internet historian Janet Abbate, was one of the "essential characteristics of the ARPANET." It became central to all subsequent network development. However, network layering builds upward from fundamental Ideas to complex ones to create increasingly sophisticated technology, "Each her-level function builds --

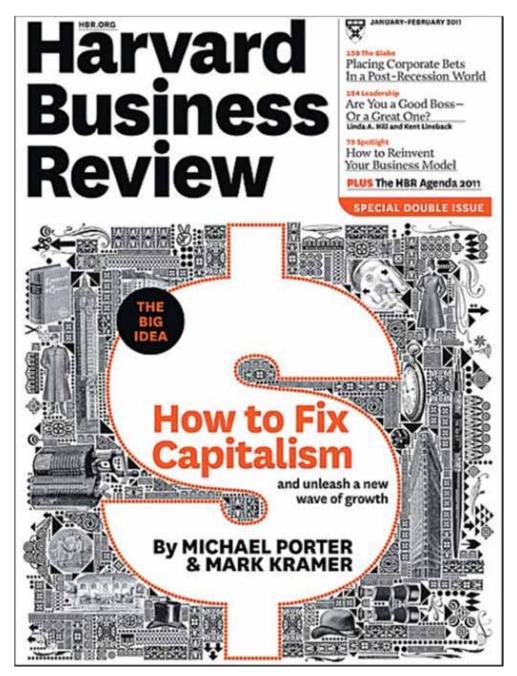
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## Jan-Fév 2011





## Jan-Fév 2011

FOR ARTICLE REFRENTS CALL BOO-969-0996 OR 617-763-7500, OR VISIT HER ORG The Big Idea Capitalism is under siege....Diminished to set policies that sap economic growth....
The purpose of the corporation must be trust in business is causing political leaders Business is caught in a vicious circle.... redefined around CREATING SH ARE How to reinvent capitalism-and unleash a wave of innovation and growth by Michael E. Porter and Mark R. Kramer a manufactures formy January February son



## Jan-Fév 2011

#### **Idea in Brief**

The concept of shared value which focuses on the connections between societal and economic progress—has the power to unleash the next wave of global growth. An increasing number of companies known for their hard-nosed approach to business—such as Google, IBM, Intel, Johnson & Johnson, Nestlé, Unilever, and Wal-Mart—have begun to embark on important shared value initiatives. But our understanding of the potential of shared value is just beginning.

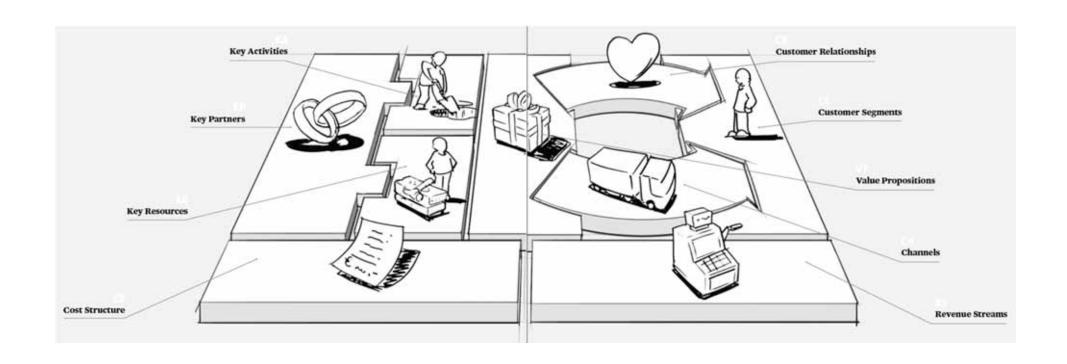
There are three key ways that companies can create shared value opportunities:

- By reconceiving products and markets
- By redefining productivity in the value chain
- By enabling local cluster development

Every firm should look at decisions and opportunities through the lens of shared value. This will lead to new approaches that generate greater innovation and growth for companies—and also greater benefits for society.

Societal needs, not just conventional economic needs, define markets, and social harms can create internal costs for firms.

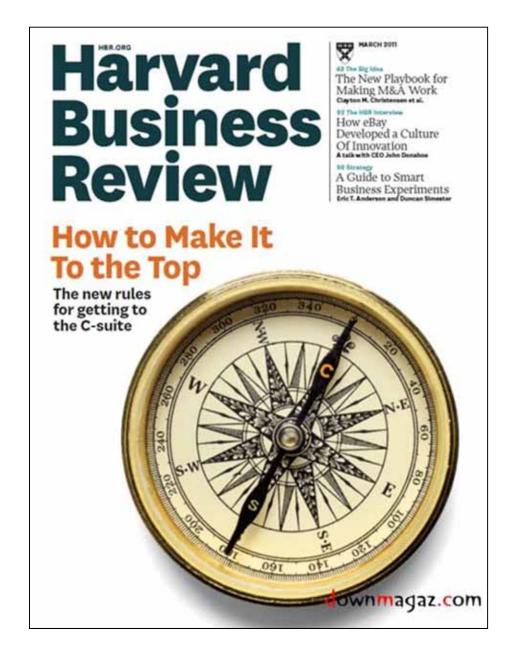






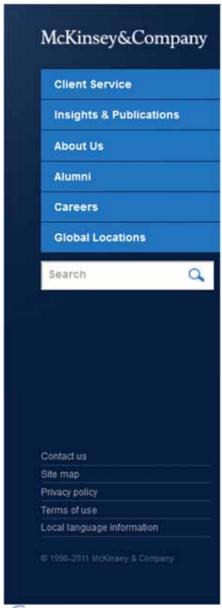


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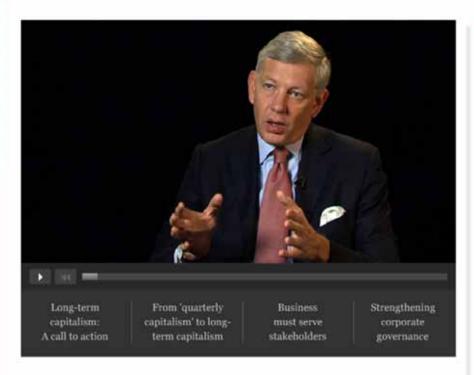




#### Mars 2011



## Long-term capitalism



Dominic Barton, McKinsey's managing director, argues that business must take the lead in renewing capitalism or risk losing popular and political support for the global economic system.

April 2010 | Capitalism for the long term, Harvard Business Review by Dominic Barton

# Business leaders join the debate

#### Paul Polman

CEO, Unilever

"...we need a different approach to business, a new model led by a generation of leaders with the mind-set and the courage to tackle the challenges of the future."

more

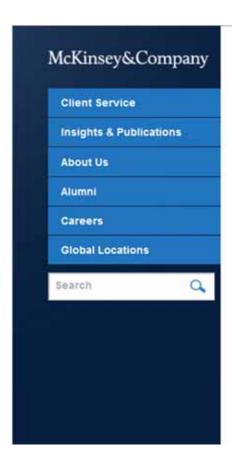
#### Roger Ferguson

President and CEO, TIAA-CREF

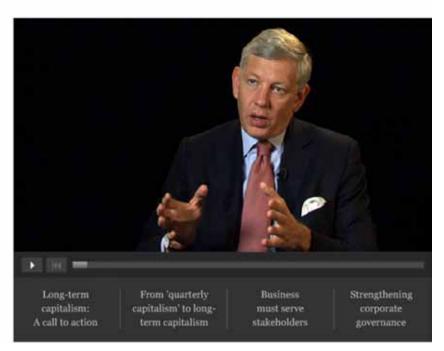
"...it's critical that
institutional investors
participate as active
owners of portfolio
companies, using their
influence and leverage to
promote good corporate
governance and
effectively functioning
markets." more

More from the





# Long-term capitalism



- Fight the tyranny of short-termism
- Serve stakeholders, enrich shareholders
- Act like you own the place





Discussion : Logiciel libre et « Creating Shared Value »

